

# William B. Haskell, MBA

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Dear Prospective Colleague,

As a Senior Project Manager with over 15 years of progressive experience in project management, business analysis, and stakeholder engagement, I bring a unique combination of technical expertise and genuine passion for helping others succeed.

## **Driving Results Through Strategic Leadership**

Throughout my career, I have built authentic relationships with clients and stakeholders that drive project success. At Quantum Secure, I delivered enterprise-level software implementations worth \$300K while maintaining exceptional customer satisfaction. At Cisco Systems, my detailed data analysis resolved critical cloud-delivery performance issues and generated \$3.2M in incremental revenue through strategic workflow optimization. My analytical approach has consistently produced results, from feasibility studies yielding \$200M revenue opportunities to real estate investments delivering 80% annual ROI.

## **Collaborative Excellence and Team Development**

My collaborative leadership philosophy centers on helping others succeed, which drives extraordinary results. I have successfully led cross-functional teams through complex implementations using both Waterfall and Agile methodologies, always prioritizing stakeholder engagement. At Creativity Inc., I grew a team from 8 to 15 members while elevating client revenue from \$600K to \$2.2M, demonstrating that investing in people's success creates transformational outcomes.

## **Proven Track Record of Delivery**

Beyond these achievements, I have consistently delivered complex projects on time and within budget across multiple industries. My experience includes leading enterprise software implementations, conducting market analysis for strategic initiatives, and optimizing operational workflows that drive both efficiency and revenue growth. I excel at transforming complex requirements into actionable project plans while maintaining clear communication with stakeholders at all levels.

My educational foundation—Bachelor's in Electrical Engineering, MBA from Santa Clara University, Master's in Education from Stanford, and Master's in Systems Science from San Jose State— provides a unique foundation that bridges technical problem-solving, business strategy, educational leadership, and complex systems analysis.

## **Ready to Make an Impact**

I am excited about the opportunity to bring my analytical skills, relationship-building expertise, and collaborative leadership style to your organization. My track record of delivering complex projects on time and within budget, combined with my genuine commitment to helping others succeed, positions me to make an immediate and lasting impact on your team. Thank you for your consideration.

Sincerely,

William B. Haskell, MBA